FACT SHEET
PartnerSURGE

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An Unprecedented Opportunity

Kyriba is the #1 cloud liquidity performance management platform. We empower forward-thinking CFOs and Treasurers to optimize key capabilities for cash and risk management, payments and working capital strategies. The Kyriba partner program provides you with the tools, resources and benefits to help you build, run and grow a profitable cloud financial management business.

Why Partner with Kyriba?

GENEROUS REVENUE SHARING

Up to 40% of bookings in the first year

SPEED TO PRODUCTIVITY

World-class product training and onboarding

UNPARALLELED OPPORTUNITY

Achieve a quick break-even status while ensuring long-term profitability

USERS IN **100+** COUNTRIES WITH **THIRTEEN** LANGUAGES SUPPORTED

98% CLIENT LOYALTY

NAMED **#1** IN TREASURY AND RISK PLATFORMS BY IDC MARKETSCAPE

2,000+ CLIENTS GLOBALLY AND **65,000** **ACTIVE USERS** ON A SINGLE PLATFORM

MORE THAN **30,000** BANK FORMAT COMBINATIONS

17 MILLION BANK TRANSACTIONS **PER DAY**

> **"True partnerships and sustainable success occur when the interests of two parties are synonymous. Kyriba PartnerSURGE embraces the DNA of the partner and arrives at a go-to-market framework that adds exponential value to your customers."**
>
> **- Karthik Manimozhi,**
> EVP Worldwide Indirect Sales

Technical Support

- Access to support portal and knowledge base
- Certification and training
- Partner-only technical content

Sales Support

- Dedicated partner support team
- Annual partner summit
- Customized business plan

Marketing Support

- Quarterly marketing activities
- Online marketing tools & collateral
- Access to competitive information

Onboarding Support

- World-class product training
- Ongoing shadowing in the field
- Multi-lingual training around the globe

kyriba™

visit **kyriba.com/partners** • partners@kyriba.com